

City of Long Beach

Registered Lobbying Firms

Reporting Period: January 1, 2020 - June 30, 2020 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Airbnb, Inc.</u>			07/14/20
Airbnb, Inc.	John Choi	City Council (All) Linda Tatum Lisa Fall	
<u>Altria Client Services</u>			01/15/20
NONE REPORTED	NONE REPORTED	N/A	
<u>Armbuster Goldsmith & Delvac LLP</u>			01/01/20
NONE REPORTED	NONE REPORTED	N/A	
<u>California Apartment Association</u>			07/09/20
California Apartment Association	Fred Sutton	Mayor City Council (All)	
<u>Cerrell Associates Inc</u>			01/13/20
NONE REPORTED	NONE REPORTED	N/A	
<u>Edison Internation and Affiliates</u>			07/15/20
Edison Internation and Affiliates	Adeline Yoong	Kevin Jackson	
Edison Internation and Affiliates	Adeline Yoong	Nancy Farber	
Edison Internation and Affiliates	Adeline Yoong	Diana Tang	
Edison Internation and Affiliates	Adeline Yoong	Mary Zendejas	
Edison Internation and Affiliates	Damon Hanneman	Ray Morquecho	
Edison Internation and Affiliates	Adeline Yoong	Alvin Papa	
Edison Internation and Affiliates	Adeline Yoong	Tom Modica Kevin Jackson	
Edison Internation and Affiliates	Adeline Yoong	Kevin Jackson Julian cernuda	
Edison Internation and Affiliates	Adeline Yoong	Eleanor Torres	
Edison Internation and Affiliates	Adeline Yoong	Kevin Jackson Chris Garner	
Edison Internation and Affiliates	Adeline Yoong	Craig Beck Alvin Papa	
Edison Internation and Affiliates	Adeline Yoong	Reggie Harrison Francisco Soto Jeffrey Ohs	

City of Long Beach

Registered Lobbying Firms

Reporting Period: January 1, 2020 - June 30, 2020 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Edison Internation and Affiliates (CONT.)</u>			07/15/20
Edison Internation and Affiliates	Adeline Yoong Kimberly Castruita	Tom Modica Kevin Jackson Reggie Jackson Craig Beck Linda Tatum	
Edison Internation and Affiliates	Adeline Yoong Damon Hanneman Josh Torres	Jeannine Pearce Karla Estupinian	
Edison Internation and Affiliates	Adeline Yoong	City Council (All)	
Edison Internation and Affiliates	Adeline Yoong Tyler Treffry Bob Lukaesko Patrick Ryan Phil Rios	Eric Lopez Craig Beck Alvin Papa Mouhsen Habib	
Edison Internation and Affiliates	Adeline Yoong	Craig Beck	
Edison Internation and Affiliates	Adeline Yoong	Jeannine Pearce Karla Estupinian Nancy Farber	
Edison Internation and Affiliates	Adeline Yoong	Kevin Jackson	
Edison Internation and Affiliates	Adeline Yoong	Kevin Jackson Craig Beck Alvin Papa	
Edison Internation and Affiliates	Adeline Yoong	Sean Crumby	
Edison Internation and Affiliates	Adeline Yoong	Tom Modica Kevin Jackson Alvin Papa	
Edison Internation and Affiliates	Adeline Yoong	Kevin Jackson	
Edison Internation and Affiliates	Adeline Yoong	Jake Heflin Xavier Espino Ana Jimenez	
Edison Internation and Affiliates	Adeline Yoong	Kevin Jackson Julian Cernuda	

City of Long Beach

Registered Lobbying Firms

Reporting Period: January 1, 2020 - June 30, 2020 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Edison Internation and Affiliates (CONT.)</u>			07/15/20
Edison Internation and Affiliates	Adeline Yoong Bob Lukaesko Ryan Myers Patrick Ryan	Alvin Papa Carl Hickman	
<u>Englander Knabe & Allen</u>			07/09/20
2nd & PCH/Taki-Sun	Alex Cherin	Mayor City Council (All)	
Amply Power	Alex Cherin	Mario Cordero Rick Cameron	
Ancon	Matt Knabe	Tom Modica Diana Tang	
AVAYA	Marcus Allen Celine Cordero	Tom Modica	
Avors Medical Group	Celine Cordero	Diana Tang Meredith Reynolds	
Black Equities Long Beach Buildings III, LLC c/o Charles Dunn Real Estate Services	Alex Cherin Celine Cordero Matt Knabe	Mayor Isabel Arvea Lou Baglietto Planning Staff	
BNSF - Burlington Northern Santa Fe	Alex Cherin	Mayor City Council (All)	
CA, Inc.	Celine Cordero Jeff McConnell	Lea Erickson	
		Al Austin II Jeannine Pearce Stacy Mungo Mayor Suzie Price Rex Richardson	
California Trucking Association	Alex Cherin		
Catalina Water Company	Alex Cherin	Rick Cameron	
CenterCal Properties, LLC	Alex Cherin	Mayor City Council (All)	
Clear Channel	Matt Knabe	No activity	
Coca Cola	Matt Knabe	No activity	

City of Long Beach

Registered Lobbying Firms

Reporting Period: January 1, 2020 - June 30, 2020 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Englander Knabe & Allen (CONT.)</u>			07/09/20
Enterprise	Marcus Allen Matt Knabe	No activity	
Fenix Marine Services	Alex Cherin	Mario Cordero	
Fortistar Methane 3 Holdings LLC	Alex Cherin	Mayor	
		John Keisler Tom Modica Juan Lopez-Rios Matt Brookes Cynthia Guidry	
Fuel Controls Inc	Celine Cordero Matt Knabe	Mayor	
Gulfstream Aerospace Corporation	Matt Knabe	City Council (All) Cynthia Guidry	
HDR Engineering Inc	Alex Cherin	Mayor Mario Cordero	
		Mayor Tracy Egoscue Lou Anne Bynum Frank Colonna Bonnie Lowenthal	
IMC Companies LLC	Alex Cherin		
KPMG	Matt Knabe	No activity	
LAZ Parking California LLC	Matt Knabe	City Council (All)	
		Mayor Suzie Price Frank Colonna Bonnie Lowenthal	
Long Beach Container Terminal	Alex Cherin		
Mega Company	Celine Cordero	Diana Tang Meredith Reynolds	
		Lou Anne Bynum Frank Colonna Bonnie Lowenthal	
Metro Ports	Alex Cherin		
	Alex Cherin Celine Cordero Matt Knabe		
Nike		No activity	
		City Council (All)	
North Cord Management	Matt Knabe	City Attorney	

City of Long Beach

Registered Lobbying Firms

Reporting Period: January 1, 2020 - June 30, 2020 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Englander Knabe & Allen (CONT.)</u>			07/09/20
PMA Consultants	Alex Cherin	Rick Cameron	
Project Verve LLC	Alex Cherin Celine Cordero	Jeannine Pearce Karla Estupinian	
Riley's Bar	Matt Knabe	Suzie Price Planning Staff	
Road Soup of California	Marcus Allen	No activity	
Robertson Properties Group	Alex Cherin	Mayor	
Ryan Elmore & Warren Blesofsky	Alex Cherin	Mike Mais	
Saltchuk Resources, Inc. and affiliated subsidiaries	Alex Cherin	No activity	
Seven Points Management & Walnut LLC	Alex Cherin	Roberto Uranga	
Skinny Labs Inc. DBA Spin	Celine Cordero Matt Knabe	Mayor City Council (All)	
Tobacco Free Kids	Matt Knabe	City Council (All) Tom Modica	
TRC Solutions, Inc.		No activity	
		Mayor Rick Cameron Frank Colonna Bonnie Lowenthal	
TTSI/EcoFlow	Alex Cherin	Stacy Mungo Mayor	
Universal Technical Institute, Inc.	Alex Cherin	Jeannine Pearce Mayor	
W/GL Ocean Avenue LB Holdings, LLC	Alex Cherin	No activity	
Waste Management		Jeannine Pearce Stacy Mungo Mark Taylor Kelley Colopy	
Collaborative Neuroscience Network LLC (Formerly WS Properties)	Alex Cherin	City Council (All) Tom Modica	
Xerox Corporation	Marcus Allen Celine Cordero Matt Knabe		
Waterford Group	Celine Cordero Matt Knabe	Lena Gonzalez	

City of Long Beach

Registered Lobbying Firms

Reporting Period: January 1, 2020 - June 30, 2020 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Kindel Gagan</u>			07/13/20
American Hotel & Lodging Association	Samantha Martinez	City Council (All)	
Lime	Samantha Martinez	City Council (All)	
<u>M Strategic Communications</u>			07/15/20
Airbnb	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) City Manager	
Pacific Maritime Assoc	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) City Manager Port of Long Beach Staff	
Plains Marketing, LP	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) Port of Long Beach Staff Public Works Staff	
Rancho LPG Holdings LLC	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) Port of Long Beach Staff Public Works Staff	
<u>Manatt, Phelps & Phillips, LLP</u>			07/09/20
Beach Oil Mineral Partners	Susan Hori	Suzie Price	
Lyon Living	Susan Hori	Suzie Price	
<u>Mercury Public Affairs</u>			07/09/20
AECOM	Susana Gonzalez	Water Department	
Bird	Susana Gonzalez	Mayor City Council (All)	
Microsoft	Gloria Leon	CIO	
So Cal Gas	Susana Gonzalez	City Council (All) Harbor Commission & Staff	

City of Long Beach

Registered Lobbying Firms

Reporting Period: January 1, 2020 - June 30, 2020 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Microsoft Corporation</u>			07/09/20
Microsoft Corporation	Adam Loughran	Lea Erickson Cason Lee Scott Otta Behrang Abadi Meghan Weekes	
<u>Murchison Consulting</u>			07/08/20
Emerald Cup	Mike Murchison	Mayor City Council (All) City Attorney	
Verizon	Mike Murchison	Mayor City Council (All) Public Works Staff	
Hospitality Alliance	Mike Murchison	Mayor City Council (All) City Attorney	
SPOA	Mike Murchison	Mayor City Council (All) Development Services	
Signal Hill Oil Operators	Mike Murchison	City Manager Development Services	
Beta Offshore	Mike Murchison	Port of Long Beach Staff	
Synergy Oil	Mike Murchison	Mayor City Manager Suzie Price	
<u>Spiker Rendon Consulting</u>			07/07/20
NONE REPORTED	NONE REPORTED	N/A	
<u>Stefan Borst-Censullo (Formerly Grass Roots Government</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Strategic Government Affairs</u>			07/13/20
Southwest Airlines	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Long Beach Airport Staff	
Trillium USA Company LLC	Patricia Alema Ron Stone	Mayor & Staff Port of Long Beach Staff	

Monday, July 20, 2020

Page 7 of 8

City of Long Beach

Registered Lobbying Firms

Reporting Period: January 1, 2020 - June 30, 2020 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Strategic Government Affairs (CONT.)</u>			07/13/20
WSP	Patricia Alema Ron Stone	City Manager Mayor & Staff City Council & Staff	
Salesforce.com Inc.	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Technology & Innovation Department	
<u>The McOsker Group</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Ugarte & Associates LLC</u>			
NONE REPORTED	NONE REPORTED	N/A	