

City of Long Beach Registered Lobbying Firms

Reporting Period: 1 January 2016 - 30 June 2016

Client list consists of clients for whom lobbying activity occurring during the latest reporting period.

Lobbying Firm			Registration Date
ClientName	LobbyistName	CityContact	
CARRILLO STRATEGIES			9/25/2014
ARCADIS	SERGIO CARRILO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
LONG BEACH COLLECTIVE ASSOCIATION	SERGIO CARRILO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
CERRELL ASSOCIATES INC.			4/20/2010
AES CORP	FERNANDO CHAVEZ	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
MICROSOFT	FERNANDO CHAVEZ	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
CORDERO & ASSOCIATES			1/11/2013
PLENARY/EDGEMOOR	GLORIA CORDERO		
DOUGLAS W. OTTO			1/29/2015
WEBER METALS	DOUGLAS W OTTO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
ENGLANDER KNABE & ALLEN			7/1/2010
2ND AND PCH/TAKI-SUN	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
ALDI	JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
AVAYA	MARCUS ALLEN/CELINE CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
BNSF	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
BYD	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	

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ENGLANDER KNABE & ALLEN			7/1/2010
CALIFORNIA TRUCKING ASSC	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
CALTROP	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
CENTERCAL PROPERTIES, LLC	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
CLEAR CHANNEL	MATT KNABE/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
COCA COLA	MATT KNABE/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
ENTERPRISE	MATT KNABE		
FORTISAR	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
GLOBAL	JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
IMG	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
IMPEX	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
ITRON, INC.	MARCUS ALLEN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
JETBLUE AIRWAYS CORP	MATT KNABE/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
LENNAR MULTIFAMILY COMMUNITIES, LLC	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
LONG BEACH CONTAINER	ALEX H CHERIN	TOM MODIKA	
METRO PORT	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
MOTOROLA MOBILITY INC.	MATT KNABE/CELINE CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
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PACIFIC 9	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
PGACA	MATT KNABE/MARCUS ALLEN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
PREFACE DEVELOPMENT	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
PRESENCE TECHNOLOGIES, LLC	CELINE CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
SAS INSTITUTE INC.	CELINE CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
SOUTHERN CAL CIGAR ALLIANCE, C/O BIG DADDY	ALEX CHERIN/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
TRC SOLUTIONS	MATT KNABE/MARCUS ALLEN/ JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
TTSI - TOTAL TRANSPORTATION SERVICES, INC	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
UNIVERSAL TECHNICAL INSTITUTE	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
WASTE MANAGEMENT	MATT KNABE/MARCUS ALLEN/ JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
WILLIAM BLAIR & CO.	MATT KNABE/MARCUS ALLEN/ JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
XEROX CORP.	MATT KNABE/MARCUS ALLEN/ JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	

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JIMMY BLACKMAN			8/11/2015
YGRNE	JIMMY BLACKMAN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
LB FF LOCAL 372	JIMMY BLACKMAN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
MANATT, PHELPS & PHILLIPS LLP			10/18/2013
REGENCY OUTDOOR ADVERTISING	VICTOR DE LA CRUZ	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
ADVERTISING	CHRISTOPHER BURT	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
MIKE MURCHISON			7/8/2010
LYON	MIKE MURCHISON	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
SYNERGY	MIKE MURCHISON	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
MARRIOTT	MIKE MURCHISON	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
BETA OFFSHORE	MIKE MURCHISON	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
ARB	MIKE MURCHISON	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
PEAR STRATEGIES LLC			9/30/2013
HARBOR TRUCKING ASSOCIATION	WESTON LABAR	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
TESORO	WESTON LABAR	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	

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RICHARD DAVIS			2/9/2016
REPUBLIC SERVICES	RICK DAVIS	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
SPIKER CONSULTING GROUP			1/2/2014
DYNTEK, INC	KEN SPIKER	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
LAMAR OUTDOOR	KEN SPIKER	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
STANDARD PARKING (SP PLUS)	KEN SPIKER	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	